



SNL BEST PRACTICES

Initiatives



Issue

Access
Speed
Efficiency

Improvement

PDF files generated
Slick Interface

On-going Efforts

Self Design
Unique Reports

Travel Support

Reduce Cost &
OnLine Need

SW Airline sites
--eliminated transaction
fees
--OnLine reporting
(9/11)

Change Tickets OnLine
Pilot Project #

Payroll

Bond Automation

Cut Out 2 FTEs for a month
Previously Done Manually

Automate ECP
Campaign



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Improvement

On-going Efforts

Banking/Treasury

Conference Support

Merchant Service Capability

Computer Security

Pay Over the Internet

Int'l. Encryption

Accounts
Receivable

Collections
(\$15M Over 180 Days
>\$1M)

Convincing Customer to
Use Bulk IPAC

Bulk = "Pull"

Pushed Thru DFAS

Partnership Trading
Agreements

Attended Meeting

IGPP

Non-Landlord Needs
Limited Funds

Better Use of Indirect
Funds

Tight Space
Constraints - #1
Program Complaint



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Cost Story

NMGRT

Competency
Development

Issue

Educate the
Lab

Lab/State
Benefit from
Taxation

Evolving Needs/
Learning
Organization

Improvement

\$Bill Easy to Understand
Place to Get Info.
More Interaction between
Fin. Comm. & Lab Personnel

Credits Used to Do
Mission Work in the State

Management Concepts
Project Controls
Earned Value

On-going Efforts

Comparisons

Amount

Seeking Out
Other Sources



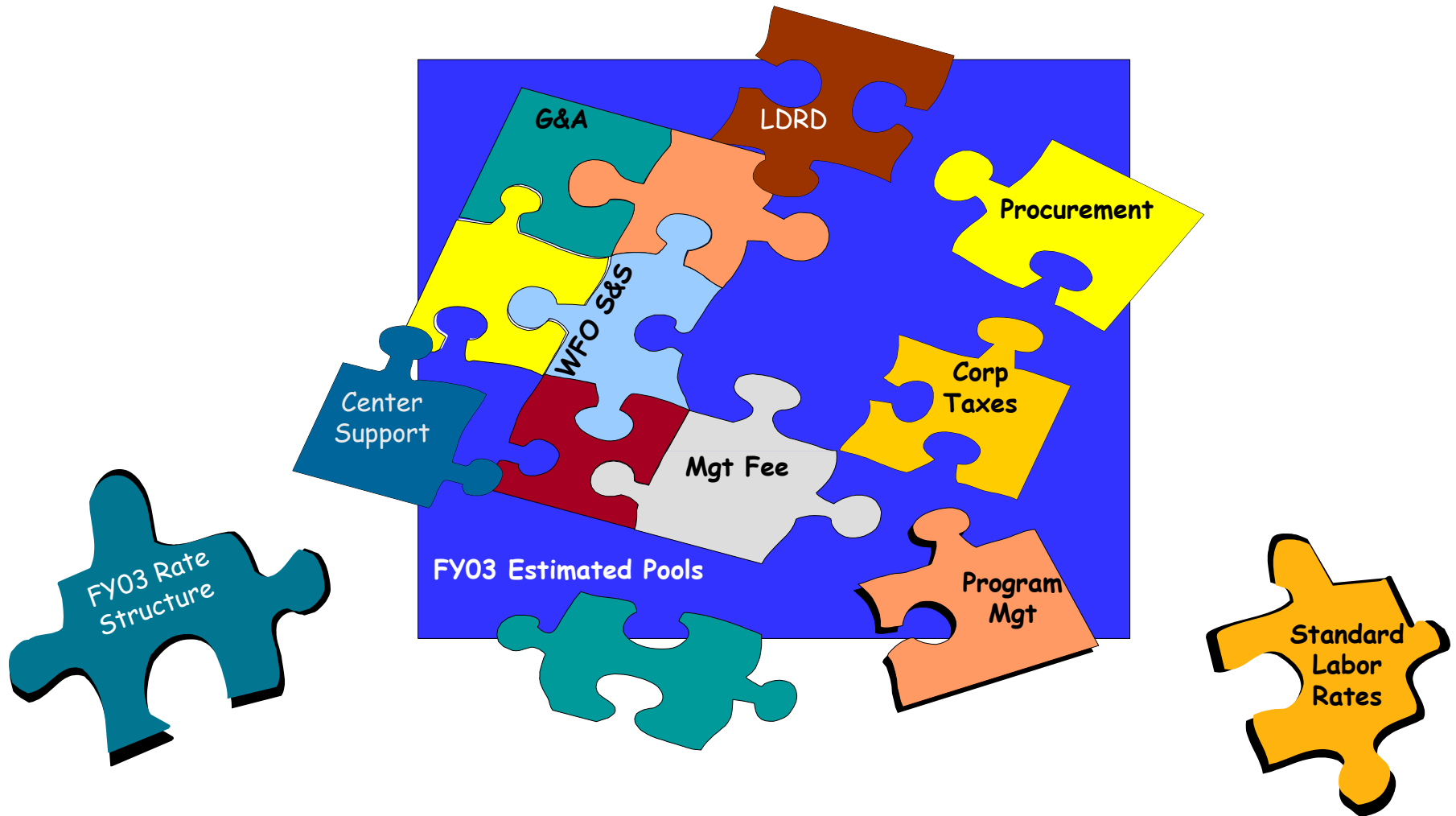
IPAC Process

(Intra-Governmental Payment & Collection System)

- IPAC facilitates the intra-governmental transfer of funds from one Federal Program Agency to another by electronic funds transfer.
- Transactions sent via on-line (individually) or bulk file (all monthly invoices so authorized).
- Important info needed: Agency Location Code (ALC) and Accounting Classification.
- Simplifies the collection process and reduces past-due accounts.

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SNL's Indirect Puzzle



SNL Cost Story



- Purpose: To increase awareness of the services provided through indirect rate recoveries
- FY93 vs. FY02 Total Dollar slide: G&A and Site Support are remaining flat & not increasing
- FY02 vs. FY03 Labor & Purchase Dollar slides: Rate structure changes (Labor is now more expensive)
- Detailed Analysis: Example of Jerry McDowell's group, the awareness he received from the exercise, and the offer to perform the same analysis for their program
- Links: Tools, worksheets, SBS classes, rate structure models, etc.